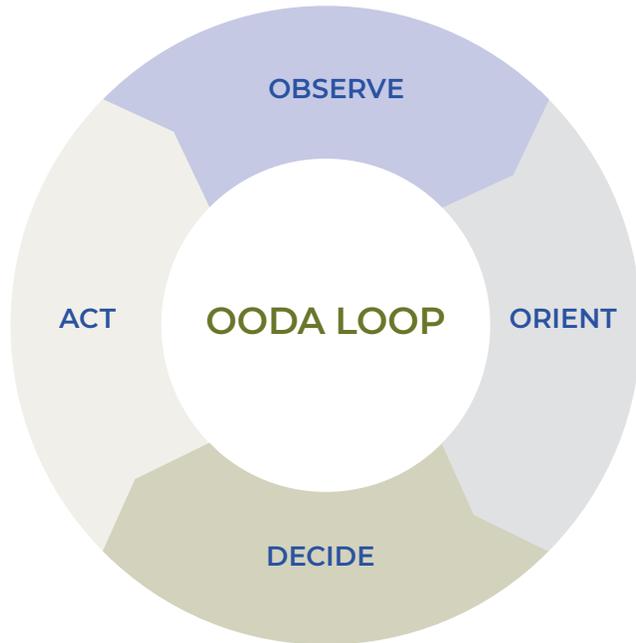


DECISIVENESS EXERCISE



Practice the OODA Loop for one day from the time you wake up until the time you go to bed.

Write down the items you make decisions on quickly, and your slowest.

If results are consistently positive write a "+". If they're adverse, write a "-".

FAST

+/-

SLOW

"IT IS HARD TO FAIL, BUT IT IS WORSE NEVER TO HAVE TRIED TO SUCCEED." – THEODORE ROOSEVELT

DECISIVENESS RESOURCES

- Read *Smart Choices: A Practical Guide to Making Better Decisions* by Raiffa, Keeney, and Hammond.
 - Apply the “PrOACT” acronym to your decision-making process. Write down the area which you typically skip or skimp, and develop a specific plan to incorporate that into your decisions.
 - Write down which traps you consistently fall into, and develop a plan of action for overcoming those traps.
- Read *The Decision Book: Fifty Models for Strategic Thinking* by Krogerus and Tschappeler.
 - Complete the recommended exercises within the book in areas you feel the weakest.
 - Follow through on the recommended readings in areas you are interested in or feel the greatest need to grow.
- Practice Technical Decision Games, or TDG’s with your supervisor, peers, and subordinates.
 - Examples can be found on Perspective to get you started.
 - Develop your own TDG’s.
- Read <https://www.forbes.com/sites/alexmcclafferty/2015/02/05/decision-making/#6d958d076d5a>
 - Implement the 5 recommendations to improve decision-making ability. Log which areas you have seen the most growth in weekly. At the end of each month, analyze which area you’ve seen the greatest returns in and continue to strengthen that process. For example, if “shelving ego and emotion” seems to lead to better decisions, practice that aspect more intently.
- Read about John Boyd’s OODA Loop at <http://www.artofmanliness.com/2014/09/15/ooda-loop/>
 - Pay particular attention to the detailed “Observe, Orient, Decide, and Act diagram”, specifically the five items within the “Orient” box. Write down how those specifically affect your decision-making processes.
 - Write down how you can change or develop those attributes and steps. For example, “Previous Experience” can hinder or support your OODA Loop process in making decisions and taking action. In what ways would you be able to alter how you make decisions based on your previous experiences?
- Read <https://www.skillsyouneed.com/ips/decision-making.html>
 - Write down which of the two primary methods of decision making (Intuition or Reasoning) you use for each decision you make for one week. If you make more Intuition decisions than Reasoning decisions, circle Intuition for that week. Continue to do this for a month. At the end of the month, add up how many of each decision type you’ve made and understand whether your decision-making process relies more on intuition or reasoning.
 - Develop an action plan for moving more towards the Intuition AND Reasoning approach. For example, if you lean towards reasoning, incorporate a few extra seconds into your decisions to add how you feel and what you value into the decision factors, so that you don’t merely make “cold” decisions.
 - Identify which of the six preventers of decision-making hinders you the most and how to overcome it or them.
 - Continue reading <https://www.skillsyouneed.com/ips/decision-making2.html>